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TO WHOM IT MAY CONCERN

04 October 2011

Re: Reference Letter for Mr Marinus Coetsee

I met Marinus Coetsee in 1995. Marinus was my program manager in Malaysia in 1995 and 1996 on the Plestel Malaysia project, which at the time was one of Plessey's largest international telecommunications projects. I was part of a large team of project managers that worked for Marinus at that time. I was specifically tasked with managing the building of 50 plus temporary buildings (bespoke 40ft container s) to house fibre optic equipment for a backbone for Time Telekom. Marinus was tasked with rescuing a project that was behind schedule and did this with a large team of junior project managers, whilst also managing Time Telekom local team members and a host of 3rd party contractors. Marinus did an exceptional job of pulling the project back on track. I would say that he earned a great deal of respected from not only his project team but by the customer and contractors by having a methodical, no nonsense approach to delivering the project targets.

If I was asked to describe Marinus in a few words I would say that he was a committed and focused individual with a great deal of integrity.

Marinus was an inspiration to me and from what I could gather was instrumental in shaping many of the other project manager's future careers as well. Marinus was able to provide an unusual amount of clarity on the project and proved himself to be an exceptional manager and mentor. We have remained in contact over the years and I would have no problem in recommending his skills in the area of project and program management in any area, and not just telecommunications.

Yours Sincerley

Richard Taylor
Managing Director

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